

# MA SYSTEMS

2015 O'Toole Avenue, San Jose, California 95131 (408) 943-0596

Thank you for your letter of interest. I would like to take this opportunity to introduce you to MA Systems, its International distributor and reseller pricing and program.

MA Systems distribution program is based upon a world wide distributor network. With the outstanding market demand for our products, we are expanding our current distributor program to meet, this demand. To this end, I have enclosed our distributor program data sheets and product comparison information for your review.

MA Systems International pricing is as follows:

## IBM Products

	List	<u>2-9</u>	<u>10-49</u>	<u>49-100</u>	<u>100&amp;up</u>
PC Peacock	\$425.00	\$298.00	\$285.00	\$272.00	\$245.00
I/O Processor		( To be released February 15, 1984 )			

## Apple Products

Omnigraph	\$105.00	\$ 69.00	\$ 67.00	\$ 65.00	\$ 56.00
FD-35	\$318.00	\$210.00	\$200.00	\$190.00	\$162.00

International payment term through MA Systems are done. By sight draft BWT letter of credit or Prepayment.

I look forward to hearing from your company soon, as we are signing up International distributors now. If you have any further questions on MA Systems distributor program, our pricing or terms and condition please contact me directly.

Sincerely,

Bonny L. Holland  
Sales Director

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